

ENGLISH CENTRE 31 ST DAVID'S HILL EXETER DEVON ENGLAND EX4 4DA TELEPHONE: +44 1392 271036 FAX: +44 1392 427559 E-MAIL: <u>study@GlobeEnglish.co.uk</u> <u>www.GlobeEnglish.co.uk</u> Globe English Centre Ltd Registered Number: 3987028

AGENT'S MANUAL 2019 CONFIDENTIAL INFORMATION

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Students who choose to come to the UK to study English are attracted by British tradition and culture, and hope for an authentic experience of the English language and way of life. The historic City of Exeter is the ideal setting for them, offering a gentle pace of life, friendly people and vibrant commercial and cultural activities in an exceptionally beautiful part of England. Our students particularly appreciate our small classes, our pleasant buildings and gardens in the City Centre, the excellent teaching and facilities and the Globe's friendly, personal and professional atmosphere.

- Over 40 years' experience! The Director, Catherine Borgen, founded the Globe in 1978 and her son Anton is now also a Director.
- The Globe is a single centre school, and the Directors Catherine and Anton take a very personal interest in the running of the school and welfare of the students.
- The Globe runs courses **ALL YEAR ROUND FOR JUNIORS AND ADULTS** in three separate buildings on a single campus. We have no more students in the summer than the rest of the year and therefore guarantee a consistently high standard of teaching and accommodation.
- OUR ADULT CLASSES HAVE A MAXIMUM OF 6 PARTICIPANTS, attract the more serious and mature students and are suitable for adults of all ages.
- OUR COURSES ARE SUITABLE FOR FAMILIES/ADULTS WITH CHILDREN AGE 7 + (6 on request) as the Junior and the Adult schools are next to each other.
- Our social programme offers many opportunities to discover the wonderful countryside and cultural heritage around Exeter and to experience all the fun activities available (golf, horse riding, surfing-just about every possible sport). We offer regular city visits to London, Bath, Bristol, Plymouth, Cardiff and more.
- Our maximum capacity is 230 students in the Junior School and 80 in the Adult School, both known and appreciated for their good mix of nationalities and ages and their friendly, homely atmosphere.
- The School, with its own gardens and recreation areas, is conveniently situated in the very centre of the city, 5 minutes' walk from the Cathedral and shops and 20 minutes from the sea by shuttle train.
- Exeter is only a little over 2 hours away from central London by train and 20 minutes from the sea and nearest beaches.
- Exeter is an exceptionally safe city with a great quality of life and excellent cultural, recreational and commercial facilities.
- Exeter has one of the best Universities and Colleges of Further Education in England. It is a young city with good year-round activity.
- The splendid County of Devon is traditionally British people's favourite holiday destination. It is the warmest part of Britain summer 18°C 30°C; winter 0°C 12°C and has some of the most beautiful beaches and coastline (UNESCO World Heritage).

ABOUT THE GLOBE ENGLISH CENTRE

Facilities - the British Council awarded our facilities an Area of Strength on inspection

The Junior School (14 classrooms) and the Adult School (14 classrooms) are in separate buildings but on the same campus, including some Globe apartments. This is very **convenient for leaders of groups of mixed ages and for families**. Occasionally, we may use additional rooms at the University for the Junior Advanced students, five minutes' walk from the school campus. The Schools, set in pleasant gardens with patios, terraces and playgrounds, occupy elegant period buildings in a quiet street off the City Centre within a 5 to 10 minute walk of all shopping centres.

Facilities include:

- An Adult Self-Access Centre with a large range of exercises and activities, including a free photocopying facility
- Free Wi-Fi access throughout the whole school
- Computer Rooms in both Adult & Junior schools with an ample number of computers with provision for printing, scanning & skyping. (12 computers for adults, 9 for Junior students, laptop ports LAN, projection room, Skype, printing, multi-media centre)
- Large screen, internet-enabled TVs in all classrooms, as well as white boards and computers
- Student kitchen in the Adult School with free hot drinks in our pleasant Adult Lounge, games room and garden rooms
- Textbooks on loan to students
- Overhead projectors, digital cameras and video cameras are in daily use in both schools

We run a minimum of 5 levels in each School. Adult students are given a welcome pack on arrival. The average age of our adult

students is 28 years and the highest nationality representation is 20% with over 35 different nationalities in the summer.

Staff - offices for the Management, Administration and Teachers are on the premises

The Globe English Centre has a professional and dynamic team of staff:

- 12 administrative staff: Catherine Borgen and Anton Borgen Davis, Directors; Karin Hunter, Group Registrar; Emily Laugharne & Laura Evans, Registrars; Nicki Shokar, Reception Manager; Ceri Loosemore, Receptionist; Julie Marriott, Accommodation Officer; Julie Ferguson, Accounts; Eranta Andersone, Communications Manager; Sarah Howell, Junior Activities Co-ordinator and Cassy Jolly, Adult Activities Co-ordinator
- 3 Academic Management staff: Chrissi Florides, Director of Studies and her 2 assistants: Cathy Sharpe for the Adult Centre and Paul Carr for the Junior Centre
- 17 regular teaching staff, all qualified, 10 of whom have been with us for at least 9 years. Temporary teachers are employed on a regular basis, qualified and well known to us. Teachers accompany students and take part in the social programme
- An IT advisor Joe Sherwani, who is a qualified teacher and available to assist and guide students
- Two full time caretakers

Accommodation - Sunday to Sunday

- We offer full board homestay (all meals taken with the host family except for packed lunches Monday-Saturday)
- Students placed in families will not be with others of the same mother tongue unless they ask to stay with a friend
- The Directors and the Accommodation Officer visit and select the families
- All homes are within 30 minutes' walk from School (2.8km) or a free bus pass is given when families are located outside of this distance. Only Explorer students are accompanied to and from school.
- Host Family Plus guarantees a higher standard of accommodation and welcome but not a private bathroom (specify if required and remember that these are in short supply)
- Adult students always have individual rooms. Students on Junior Programmes may well share a room with 2 or 3 students
- Students can rent one of our 11 **apartments by the room or privately.** All are located on or very near to the school campus. Arrival time for apartments is 18.00 or later. Wherever possible, we will welcome clients earlier than this, if required. During busy times we also use off campus apartments. There are many good hotels nearby.
- Residential accommodation can be arranged at the University campus in the summer or at local houses and hotels
- Clients using our Accommodation Booking Service but not studying pay a higher fee and a No Course net supplement of £50

GETTING TO EXETER AND TO THE GLOBE ENGLISH CENTRE 3

is easy (no stops, no changes), quick (from 0 to 3 hours) and simple (we make all arrangements)

- We will advise you of the most convenient route and make all transfer arrangements at cost price
- We can book taxis/buses/coaches/trains at cost price (see price list) and send you the tickets
- No meeting service is necessary for taxi transfers. The taxi driver will meet the student
- Transfers from Exeter stations and airport are free for students staying in host families
- For groups we can arrange transfers using private coaches if cheaper or more convenient
- The school is only 5 minutes' walk from Exeter St David's and Exeter Central railway stations, 5 minutes' drive from the bus station and 15 minutes' drive from Exeter Airport
- A bus pass to go anywhere in Exeter is sold in School from £12.50 for 1 week, £22 for 2 weeks, £32.50 for 3 weeks

TRANSFERS NOT INCLUDED IN FEES AND CHARGED AT COST PRICE

Children under the age of 14: Please note and make sure you liaise with us regarding transfer arrangements and final details

- Children under 14 can only travel by coach if accompanied by a responsible person aged 16 or over
- If booked as "unaccompanied minors" with the airline (as defined by the airline), children require our Airport Departure Service at a cost of £40

FROM EXETER AIRPORT www.exeter-airport.co.uk and www.flybe.com

- 15 minutes' drive. Free transfers to Exeter for students in families. From £40 return by taxi for students in apartments or hotels
- Flights to Alicante, Amsterdam, Chambery, Faro, Geneva, Malaga, Palma, Paris and Rennes. Daily flights to and from Paris and Amsterdam allow access to 250 destinations worldwide.

FROM BRISTOL AIRPORT

• 1¼ hour drive. Public coach return transfer direct from the airport from £16 (adult), £12 (under 16). Under 15's cannot travel unsupervised on public coaches. Taxi one way transfer from £95. Charges may apply for arrivals in Exeter at unsociable hours. Please note prices are subject to confirmation.

FROM LONDON

- We recommend that you use our minibus service offering a personalised transfer with Globe supervision from airport to host family for £90 each way. Available Sundays over the Summer season for collections and drop-offs between 11.00 and 16.00. Please enquire for further details.
- Heathrow Airport is the most convenient London airport with direct travel to Exeter in 3.5 hours by National Express Coach. Many departures are available throughout the day. We can book your tickets. It is the cheapest way to travel. Unaccompanied minors must be at least 14.
- If you decide to transfer by public transport, we recommend morning or early afternoon arrivals up to 15.00 and departures onwards from 14.00. Charges may apply for arrivals in Exeter at unsociable hours.
- There are hourly train services from London Paddington to Exeter. The shortest journey takes 2 hours
- Coach, train and taxi transfers are available from all airports.
- Coaches for London and Heathrow from £70 adult and £40 child; Gatwick £80 and £45; Stansted £85 and £50. Child = under 16
- One way taxi fares start from £295 Central London, £240 for London-Heathrow, £265 London-Gatwick, £295 Stansted
- Meet and Greet Escort Services at Heathrow Airport are available from £70. It is strongly recommended for children under 15 travelling alone but not required for anyone using the Globe Minibus Service. Other airports also available on request.

FROM OTHER PORTS

Ferry ports:

- Plymouth, 1 hour drive; Poole, 1¼ hour drive; Portsmouth, 2½ hour drive; Dover, 5 hour drive; Folkestone, 5 hour drive
- We are agents for Brittany Ferries in France and can book your crossings via St Malo/Roscoff/Caen/Cherbourg

PLEASE ASK FOR OUR ADVICE ON THE BEST POSSIBLE ROUTE BEFORE MAKING ARRANGEMENTS

GLOBE ENGLISH CENTRE CONFIDENTIAL INFORMATION 2019

AGENT CONTRACT Please tell us if you require a contract & a certificate of representation.

AGENT DISCOUNTS

- All prices are quoted net and gross in this manual (gross price = net price + agency discount)
- Discounts may vary according to group size, potential volume of business, students' nationality and time of year
- Discounts apply only to course fees, not to accommodation, registration or transfers
- Discounts apply if students extend their course but not if they cancel
- We may not charge £50 Registration to those Agents who produce a yearly brochure and a website which feature the schools they represent and includes the Globe by name for all Junior and Adult programmes. This must be done by prior arrangement and requires proof before invoices are issued.

Individuals

• 20% discount off course fees.

Groups

- over 25% discount (approx) off course fees on Junior programmes in high season + £50 if applicable
- over 35% discount (approx) off course fees on Junior programmes in mid season + £50 if applicable
- over 40% discount (approx) off course fees on Junior programmes in low season + £50 if applicable
- One leader free for 12 students. Smaller groups may be accepted at our discretion but leader will be charged at £20 per week per missing student (e.g.: 10 students, leader costs £40 per week)
- Made-to-Measure, Special Needs and Interest courses for adult students and young learners are available on demand. Please give full details of your requests and prices will be quoted accordingly.

Please always make a provisional booking for a maximum number of students. We keep these places until a date specified on the provisional contract we send you. Keep us informed of progress on a regular basis. If you need to exceed this number, do check with us for availability. Further enrolments have to be negotiated with us.

BOOKINGS

by EMAIL, to: study@GlobeEnglish.co.uk

by TELEPHONE, dial the International Code + 44 1392 271036 (with written confirmation) by FAX, dial the International Code + 44 1392 427559 by LETTER, to: Globe English Centre Ltd, 31 St David's Hill, Exeter, EX4 4DA, ENGLAND

Anyone in the office will be pleased to help you but preferably ask for: Emily or Laura for individual bookings; Karin for group bookings; Chrissi, Director of Studies for course curriculum and suitability; Julie for accounts; Catherine or Anton, Directors for contracts and more general matters. Always check availability with us before confirming to the client and provide us with as much information as possible so that we can make the most appropriate arrangements.

PAYMENTS On receipt of an individual booking we send you the invoice at the discounted (net) price and the invoice at the brochure (gross) price in the name of the student. To secure group bookings, a non-refundable deposit of 10% is required and we expect to receive the totality of the net amount at least 4 weeks before the arrival of the students where possible. We reserve the right to suspend services if payment has not been received before a student's arrival.

YOU CAN PAY THE NET INVOICE BY:

- Telegraphic Transfer: We recommend <u>https://www.flywire.com/pay/globeenglish</u>. Please follow the instructions, print the completed form and take it to your local bank. This will enable you to pay in your own currency, without bank charges and with a preferable exchange rate. If you would prefer to pay by international BACS please contact us for details. Please note the Globe is not liable for any bank charges.
- Credit Card, via our Flywire portal
- Cheque drawn on a British bank in Pounds, to the Globe English Centre Ltd

STUDENTS CAN PAY THE GROSS INVOICE:

• As above directly to us and we shall refund the discount (less the bank charges) to the account of your choice at the end of the student's course. Agents are required to offer their support to collect bad debt from such clients

CANCELLATIONS/COMPLAINTS for individual students as featured in public brochures:

- If we receive notice of cancellation more than 3 weeks before the arrival of the student, all monies will be refunded less the deposit of £160. If less than 3 weeks' notice is given we shall charge a 1 week cancellation fee and the £50 registration
- If a student shortens a course whilst at the Globe we require 3 weeks notice or a week cancellation fee is charged
- It may be possible to change course whilst at the Globe in consultation with the Management. However, cancellation charges may apply if insufficient notice is given and an administration fee of £25 for changes
- Group cancellations: per student: 10% of the deposit invoice+ £30 within 4 weeks of arrival, £60 within 2 weeks, full fees for cancellations after 12.00 GMT on the last working day before arrival
- On immediate presentation of a visa refusal letter at least 5 days before arrival date: full refund except £50 registration
- Students must complain to us as soon as problems arise as we shall not accept responsibility after they have left

GLOBE ENGLISH CENTRE - CONFIDENTIAL INFORMATION 2019 5 **INDIVIDUAL STUDENT PRICE LIST – Programmes for Adults.**

Core Programme (General English) - 20 lessons/15 hours per week Intensive English (General English) - 28 lessons/21 hours per week **One-to-One lessons** - 2 to 8, 45 minute lessons per day **Teacher Training**

Business English Programme - 28 lessons/21 hours per week **Examination Programme**

- 28 lessons/21 hours per week - 28 lessons/21 hours per week

All Adult Programmes have a maximum of 6 participants per class. Students can start any Monday. Free on all Programmes, 8 to 16 extra lessons in Guided Studies per week. Our lessons are 45 minutes.

COURSE DURATION*		ET COURSE FEES in boldMAXIMUM OF 6 PARTICIPANTS PER CLASSblic fees in normal printDescription				
	Core Programn General English	ne	Intensive General English, 2 week intensive and long term Examination Programmes	Business, or Teacher Training**		
1 – 8 weeks & summer 23/6-11/8/19	£ 288 per week £ 360		£ 376 per week £ 470	£ 416 per week £ 520		
Extra weeks Discount excludes summer (23/6-11/8/19)	£ 192 per week £ 240		£ 260 per week £ 325	Not applicable		
24 weeks * Discount excludes summer (23/6-11/8/19)	£ 192 per week £ 240		£ 260 per week £ 325	Not applicable		
Cambridge Exam Programme* recommended dates: IELTS Exam Programme*			7/1-15/3, 1/4-7/6, 17/6-23/8, 23/9-29/11 Shorter or longer courses can be booked, please enquire Any Monday £ 2640 /£ 3300: 10 weeks (Extra weeks at £ 260 / £ 325 per week)			
One-to-One lessons &	£ 40 / £ 50 per lesson	Closed Groups	Made-to-Measure courses are available year round to closed groups. Prices depend on group size, type of course, dates, etc. Please ask for a quote			
programmes minimum 2 lessons	£ 16 / £ 20 per extra participant	Work Experience	1 week Core Programme + 2 week placement, \pounds412/\pounds515 EU nationals only Placement only: up to 2 weeks, \pounds 256 / \pounds 320 additional weeks, \pounds100/ \pounds125			

* Students cancelling or curtailing their course will be re-invoiced according to the length of their stay ("1-8 weeks and extra weeks" prices may apply) and our cancellation policy (see page 4). Please note discount does not apply to summer period. Students upgrading to another Programme will be charged the difference between the two and commission will be paid accordingly (upgrading from 20 to 28 Intensive or Exam lessons in a 24 week stay = extra \pounds 68 / \pounds 85 per week)

**Please enquire for our Teacher Training grants from the European Union (up to 100%) and dates: usually 2 start dates per month - Primary, Secondary, Business and CLIL.

Included in the fees:

All lessons and course materials as per chosen course (45 minutes per lesson) All Guided Study lessons Teaching materials (on loan) Test & Course Certificate Refreshments at break times Access to all School facilities and social programme - see brochure

Not included in the fees:

£50 Registration - see page 4, not refundable Travel to Exeter (see page 3) or bus pass Social programme £35 to £65 per week Accommodation (see below) External examination entry fees from £ 90 Dietary supplement

ACCOMMODATION FEES						
If not taking a course, clients will be charged a £ 50 No Course net supplement.						
Host Family private room, full board	\pounds 145 per week (£155 in summer 23/6 – 11/8/19) packed lunch Monday to Saturday					
Host Family Plus private room, full board Guarantee of a higher standard home. Private bathroom must be requested if required	£ 230 per week (limited availability) - packed lunch Monday to Saturday Also charged to accompanying persons not following a course at Globe's discretion					
Apartment private use*(fees non-refundable)	From per week ; \pounds 375 -1 to 3 beds; \pounds 500 - 4 to 6 beds; \pounds 625 23/6-11/8/19 A refundable deposit of £100 is payable for apartment accommodation.					
Good City Centre Hotel *	From £ 90 per night, bed and breakfast for twin and double rooms					
Bed and Breakfast *	From £ 70 cheaper rates for twin and double rooms					
Private room in shared apartment	£ 135 per week in single room, £ 95 in shared room					

OFFICIAL HOLIDAYS: Adult students starting their courses on any of these dates will be tested as usual on Monday morning but the School will be closed for other students. When these holidays fall on a Monday, the Globe will offer additional lessons on other days to compensate. There is office permanence during the holidays.

British National holidays: Tuesday 1 January Friday 19 April & Monday 22 April Monday 6 & 27 May Monday 26 August.

> The School will be closed from Monday 24 December 2018 to Friday 4 January 2019 and Monday 23 December 2019 to Friday 3 January 2020

A CCOMMODATION FEES

GLOBE ENGLISH CENTRE - CONFIDENTIAL INFORMATION 2019 6 INDIVIDUAL STUDENT PRICE LIST – Programmes for Young Learners

Discovery course (aged 11-14 & 15-17) Explorers course (aged 7-10, 6 on request) English Plus 20 lessons/15 hours per week, plus full programme of activities, visits & excursions 20 lessons/15 hours per week, plus full programme of activities, visits & excursions 26 lessons/19.5 hours per week, with activities, visits & excursions or as agreed

TYPE OF COURSE	ST	ART DATES	NET COURSE FEES in bold						
			Public fees in normal print						
COURSE DURATION			1 week	2 weeks	3 weeks	4 weeks	Extra weeks		
Discovery Course	Any Monday thr	oughout the year.	£ 336 £ 420	£ 644 £ 805	£ 920 £ 1150	£ 1200 £ 1500	£ 276 £ 345		
Explorers Course Must be accompanied by a parent or responsible sibling	Any Monday th	roughout the year.	£ 388 £ 485	£ 760 £ 950	£ 1088 £ 1360	£ 1416 £ 1770	£ 328 £ 410		
English Plus	Year round Please enquire fo				£ 368 £ 460				
Work Experience	On application. I	EU nationals only	Placement	scovery + 2 w conly: 1-2 we placement wee	eks, £ 256	£ 320	E515		
One-to-One lessons &	On demand - mi	nimum 2 lessons	£ 40 /£ 50	per lesson					
Private group lessons			\pounds 16 / \pounds 20 per extra participant - up to 6 participants						
One-to-One courses:		20 morning lessons 09.30	- 13.00						
Not available in summer weeks 23/6-11/8/19 Or 20 afternoon lessons			4.00 - 17.00						
		Or 30 lessons 09.30 - 15.	30						
Extra lessons for any of	f our courses:	2, 4, 6, 8 or 10 afternoon	lessons per w	veek (minimur	n 2 lessons)	1			

EXPLORERS, DISCOVERY, EXAM PREPARATION, FUTURE CAREERS, ENGLISH PLUS, INTEGRATION & WORK TRIAL courses are available year round to closed groups. Prices start from £ 323 per student per week inclusive of accommodation and depend on group size, type of course, dates, etc. We shall be pleased to provide group organisers with a quote.

Included in the fees:	Not included in the fees:
Lessons as per chosen programme (45 minutes per lesson)	£50 Registration - see page 4, not refundable
Teaching materials (on loan)	Accommodation (see below)
Social programme as per chosen programme	Travel to Exeter or bus pass (see page 3)
All entrance fees for activities and local transfers as per brochure	Dietary supplements (please enquire)
Excursions as per chosen programme	Insurance
Test and course certificate	External exam entry fees from £90
For Explorers: smaller classes, 24 hour supervision and transfers to and from home	Personal pocket money

ACCOMMODATION FEES

A <u>refundable</u> deposit of ± 100 is payable for apartment accommodation. If not taking a course, clients will be charged a ± 50 No Course net supplement. Unaccompanied children under 16 staying for more than 28 nights must undergo private fostering arrangements (please enquire)

Host Family shared room, full board	\pounds 145 per week (£155 for single room if possible) packed lunch Monday to Saturday			
Host Family Plus private room, full board <i>Guarantee of a higher standard home.</i> <i>Only available with accompanying adult</i>	£ 230 per week (if possible) - packed lunch Monday to Saturday Also charged, subject to availability, to accompanying persons not following a course			
	From per week ; £ 375 -1 to 3 beds; £ 500 - 4 to 6 beds; £625 23/6-11/8/19			
Apartment private use*(fees non-refundable)	*Must be occupied with at least one person over the age of 25			
Apartment private use*(fees non-refundable) Good City Centre Hotel *				

OFFICIAL HOLIDAYS: The Junior school operates as normal on all bank holidays. There is office permanence during the holidays.

British National holidays: Tuesday 1 January Friday 19 April & Monday 22 April Monday 6 & 27 May Monday 26 August.

The School will be closed from Monday 24 December 2018 to Friday 4 January 2019 and Monday 23 December 2019 to Friday 3 January 2020

TYPICAL DISCOVERY SUMMER PROGRAMME 2019 - WEEK 1

	09.30 - 11.00 Lessons		11.30 – 13.00 Lessons		Activities 14.00 – 16.00+ Lessons 14.00-15.30	Evenings
MONDAY	NEW STUDENTS	on to]	media (recording / TV / radio) <u>Bath</u> with visit to <u>Roman Baths</u> and fre test, DVD on staying safe in the UK. M			
TUESDAY	Grammar & Accuracy Present Tenses Social English for getting to know someone	B R E	Skills focus Listening - Directions Role-play – Going shopping	L U N	Project afternoon 1 Making a radio programme - Video work – The news Students plan & write their own radio news programme	Disco: private function
WEDNESDAY	Grammar & Accuracy Narrative tenses in stories Pronunciation - Past Simple	A K	Skills focus Listening - a Roald Dahl story. Speaking - students invent and tell their own stories	С Н	Activity Group A: Visit to <u>Castle Drogo</u> Activity group B: Visit to <u>Torre Abbey</u>	
THURSDAY	Grammar & Accuracy Personality adjectives & appearance	B R E	Skills focus Introduction to Shakespeare & the Taming of the Shrew DVD - 10 Things I hate about you	L U N	Project afternoon 2 Radio programme continued Students record & listen to their news programmes Discussion on current affairs in the UK	Cinema
FRIDAY	Grammar & Accuracy Modal Verbs - ability & obligation Reading - laws and customs in Britain	A K	Skills focus Speaking - students prepare presentations on laws and customs in their countries	С Н	Activity Group A: Water sports: choice of kayaking, windsurfing or sailing Activity group B: Bowling	
SATURDAY		n to 🛛	Bath with a visit to <u>Roman Baths</u> and fr <u>intagel and Boscastle</u> , Cornwall with v Table			nome of King
SUNDAY	Free time to spend with your fa	mily	and friends.			

TYPICAL DISCOVERY SUMMER PROGRAMME 2019 - WEEK 2

	09.30 - 11.00 Lessons		11.30 – 13.00 Lessons		Activities 14.00 – 16.00+ Lessons 14.00-15.30	Evenings
MONDAY	NEW STUDENTS	with a	<u>Plymouth</u> and <u>Saltram House</u> local theatre company, leading to a g test, DVD on staying safe in the U	-		
TUESDAY	Grammar & Accuracy Language for giving opinions Simpsons DVD – school uniform debate	B R E	Skills focus Mad Debates Pronunciation – focus on intonation	L U N	Project afternoon 1 Surveys Students plan questions for a survey, then ask the questions to Exeter residents	Disco: private function
WEDNESDAY	Grammar & Accuracy Myths and Legends of Dartmoor	A K	Skills focus Introduction to Sherlock Holmes DVD – Hound of the Baskervilles	С Н	Activity Group A: Visit to <u>Haytor & Dartmoor</u> Activity group B: Visit to <u>Bellever Tor & Dartmoor</u>	
THURSDAY	Grammar & Accuracy Focus on Present Perfect Talking about travel "My best holiday ever" Holiday questionnaire	B R	Skills focus Language for making suggestions Planning a holiday to sell Role-play – a travel fair	L U	Project afternoon 2 Presentations Students review survey results & prepare presentations to give to class	Karaoke
FRIDAY	Grammar & Accuracy Comparatives & Superlatives – language for describing a town	- E A K	Skills focus Planning an itinerary for a weekend in Exeter using local information. Creating an e-brochure on Devon	N C H	Sports afternoon Activity Group A: choice of archery or climbing Activity group B: choice of cycling and canoeing	
SATURDAY			<u>Cheddar Gorge</u> with a visit of the c <u>Plymouth</u> with a visit to Aquarium			
SUNDAY	Free time to spend with your fa	amily	and friends.			

TYPICAL DISCOVERY SUMMER PROGRAMME 2019 - WEEK 3

	09.30 - 11.00 Lessons		11.30 – 13.00 Lessons		Activities 14.00 – 16.00+ Lessons 14.00-15.30	Evenings
MONDAY	Activity Group B: Day excu NEW STUDENTS	rsion	to <u>Eden Project</u> with workshop to <u>Dartmoor Zoo</u> with workshop ing test, DVD on staying safe in the U	JK. N	1ystery trail in Exeter	
TUESDAY	Grammar & Accuracy language for ordering in a restaurant Restaurant role-plays	B R	Skills focus British Customs: Food & Drink Food tasting lesson	L U	Project afternoon 1 Epic Survival skills part 1	Disco: private function
WEDNESDAY	Grammar & Accuracy Types of music creative writing linked to musical extracts	E A K	Skills focus Listening - a song Pronunciation - difficult sounds & intonation	N C H	Activity Group A: Visit to <u>Canonteign Falls</u> - England's highest waterfall Activity group B: Visit to <u>Powderham Castle</u> home of the Earl of Devon	
THURSDAY	Grammar & Accuracy Skills & qualities for jobs Writing a CV	B R E	Skills focus Role-play - Job Interviews	L U N	Project afternoon 2 Epic Survival skills part 2	Bowling
FRIDAY	Grammar & Accuracy Tense review	A K	Skills focus Detective role-play - Alibi or who killed Robin Koch?	C H	Activity Group A: Storytelling workshop with local writer Activity Group B: Drumming workshop	
SATURDAY			<u>stol</u> with visit to <u>SS Great Britain</u> stol with visit to <u>We the Curious</u>			
SUNDAY	Free time to spend with your	r fam	ily and friends.			

One free afternoon is included every 3-4 weeks, as students enjoy the additional free time in an otherwise busy programme.

PLEASE READ THE IMPORTANT INFORMATION BELOW

- The above is a sample programme based on two activity groups.
- Actual lessons and activities will vary depending on students' age and ability.
- Even if you have booked a closed group or a made-to-measure programme, we are not able to send you a definitive version of your students' programme before arrival.
- As the number of applicants is constantly changing, we have to review the programmes according to availability and suitability of certain activities for larger groups.

LESSONS

- All classes are 75% speaking and listening.
- Our morning classes are course book-based but supplemented with authentic materials and our own materials.
- Project afternoons are designed to be more creative and to allow students to work as a class on a joint language task.
- Workshops are designed to encourage students to use their English in a creative and social environment.

ACTIVITIES - organised to encourage students to mix with other nationalities and to use their English outside of the classroom.

- All activities and entrance fees for junior students are included in the course fee.
- Outside of summer we offer 5 mornings of lessons, 5 afternoon activities and excursions, 2 evening activities and a Saturday trip.
- Each activity group has its own programme. Activity groups usually consist of 3 classes of students of similar age and ability.
- In high season we run up to 5 activity groups, designed specifically for their relevance to age and level of the students.
- Students and group leaders are given programmes on Tuesdays, once students have been tested and placed in class.
- Activities are supervised by class teachers and group leaders.
- Group leaders are divided among the activity groups for all afternoon activities and day trips.

LONDON

- We offer monthly day trips to London for long stay Discovery students in summer only (not for Explorers). Please contact us for dates.
- London trips for ALL groups must be booked in advance. Please inform us at the time of booking.
- Free London excursion for 4 week Discovery programmes. For shorter programmes, £30 supplement applies, subject to availability.

GLOBE ENGLISH CENTRE - CONFIDENTIAL INFORMATION 2019 9 GROUP NET PRICE LIST – Programmes for Young Learners.

DISCOVERY & EXPLORERS – these programmes and Examination, English Plus, Future Career, Work Trial, Integration programmes are available outside summer dates (see page 10). Please enquire.

AGES:	Discovery 11-14,15-17 Explorers 7-10 (6 on request)	ACCOMMODATION:	Host Families in shared room, leaders in single or apartment
DURATION:	Minimum 1 week 3 - 4 weeks recommended	NUMBER OF LESSONS:	20 lessons per week45 minutes per lesson
START DATES:	Discovery throughout the year Any Monday	LEVELS:	Beginner - Advanced Explorers: Beginner – Intermediate
	Explorers throughout the year Any Monday	MAXIMUM CLASS SIZE	Discovery: 14 students Explorers: 10 students
		SOCIAL PROGRAMME:	Compulsory

IMPORTANT: Dates for groups from the same agent should not overlap. Students must follow Globe rules & coming home times.

THESE COURSES INCLUDE THE FOLLOWING PER WEEK:

- 20 Lessons per week (45 minutes per lesson)
- For Explorers: smaller classes, 24 hour supervision and transfers to and from home (provided they are not staying with a parent or guardian). Group Explorers must be accommodated in pairs. If no other nationality, they must go with one of their own group
- High quality teaching using a wide range of teaching methods and techniques
- Personalised, friendly attention in a small school (average 100 students) open for junior vacation courses all year round
- Welcomes same number of students in summer as during rest of the year
- 2 half days of cultural, sports and social activities and 2 evenings
- No additional entry fees associated charges will be asked for
- 2 full day excursions (summer Monday & Saturday) or 1 full day and 2 half days. London on request see page 8
- Host Families within walking distance or a bus pass will be provided, all on a bus route
- Only one student of each nationality per host family, unless the student wants to share with a friend
- Full board (breakfast, lunch and evening meal. Packed lunch Monday-Saturday)

NET FEES in bold PER PERSON (MINIMUM OF 12) DISCOVERY COURSE - public fees in normal print):

LOW SEASON : 6 January - 22 December 2019 except dates below 1 week £355 / £565 2 weeks £715 / £1095 3 weeks £1045 / £1585	4 weeks £1375 / £2080	Extra weeks £330 / £490
MID SEASON: 17 March - 23 June & 4 August - 22 September 2019 1 week £410 / £565 2 weeks £785 / £1095 3 weeks £1135 / £1585	4 weeks £1485 / £2080	Extra weeks £350 / £490
HIGH SEASON: 23 June – 4 August 2019		

1 week £470 / £565 **2** weeks £875 / £1095 **3** weeks £1275 / £1585 **4** weeks £1670 / £2080 Extra weeks £390 / £490 *NET FEES PER PERSON FOR EXPLORERS COURSE (age 7-10, 6 on request):* £56 / £70 per week on the above net prices

FEES INCLUDE:

- full board host family accommodation
- tuition, course materials, test and certificate
- activity programme supervised by class teachers
- all entrance fees and local transfers
- 1 free group leader per 12 students on Explorer, Discovery & Adult Programmes. Smaller groups will be accepted at a negotiated price and leader will be charged at £20 per week per missing student. For example if the group has only 10 students, the leader costs £40 per week

NOT INCLUDED (approximate prices)

- **Registration:** £50 per student (see conditions page 4)
- Your commission (the fees in **bold** are net fees)
- Return transfers
 - <u>National Express</u> coach prices per adult/child under 16 from: £70/£40 London and Heathrow; £80/£45 Gatwick; £85/£50 Stansted; £20/£10 Bristol; £24/£15 Plymouth
 <u>Private coach</u> 25/ 53 passengers: £30 unsociable hours charge.
 Heathrow £1490/ £1630; Gatwick £1595/ £1820;
 Stansted £1910/ £2045; Bristol £660/ £695. London tour on arrival/return: from £270.
- Airport Meeting Service and bus pass if required: (see page 3)
- An port Meeting Service and bus pass in required: (see part of the port of the port of the part of th
- **Dietary requirements**: Those that incur costs to the host family will be charged at £20 per week.

CLOSED GROUP PRICES, SERVICES & EXCURSIONS 2019 10 Short Programmes for Children and Young Adults in full-time education -12 to 200 students

We charge a 10% (or £500 minimum) non-refundable deposit which reserves the places for the group until our stated cut-off date. This must be sent on reservation with the application form following our confirmation of the availability of the chosen period.

The payment can be made by credit card or by bank transfer to our bank account.

Prices per person per week	06/01-22/12/2019	Reductions & Possible supplements
Discovery Programme (age 11 to 17) Excluding 23/6-11/8/19 (enquire for possibilities)	£ 323	Reduction one less day/night \pounds 13
Explorer Programme (age 6 to 10) Excluding 23/6-11/8/19 (enquire for possibilities)	£ 377	Supplement single room £ 20 p/w or sole nationality
Exam, Curriculum, Integration, Future Careers Programmes (age up to 22) Excluding 23/6-11/8/19 (enquire for	£ 347	Extra group leader £ 240 p/w pro rata Weekly Exeter bus pass from £ 11
possibilities) Work Trial (age 16 +) EU nationals only due	£ 327 / extra weeks £ 270	p/w Some dietary requirements £ 20
to visa regulations Excluding 23/6-11/8/19 (enquire for possibilities)	270	p/w

PRICES ARE PER PERSON PER WEEK AND INCLUDE ALL THE FOLLOWING WITHOUT ANY SUPPLEMENT.

- 7 nights/days in family full board accommodation, sharing with a friend
- 1 social evening (disco, <u>Clip'n'Climb</u>, <u>bowling</u>, movie night ...)
- 1 free group leader for 12 students –accommodated full board in host family or in self catering apartment
- Discovery Programme (age 11 to 17). Explorer Programmes also available-please enquire for details
- 20 lessons, Monday to Friday in groups according to level on British life, culture and current affairs
- From 11 to maximum 20 students per class (average 15)
- 4 Discovery afternoons of cultural visits and sports (Exeter Trail, Cathedral, <u>Museum</u>, <u>Ten Pin Bowling</u>, etc.)
- 1 shopping afternoon or the Exmouth-Topsham or Dawlish excursion (can be done as a short Saturday day trip)
- Students often have the opportunity to study with young people from other countries
- Curriculum, Integration, Exam Preparation Programmes (age 13 to 22) and Future Careers (age 15 to 22)
- From 8 to maximum 15 students per class
- Curriculum Programmes 20 lessons and 5 afternoons of visits and excursions in connection with the curriculum/theme chosen
- Integration Programme 20 lessons and 3 sessions of visits to schools and workshops/presentations with British children/students
- Exam Preparation Programmes 30 lessons on the relevant examination syllabus plus optional cultural programme 3 afternoons
- Future Careers Programmes designed according to the professional interests of the group. A minimum of 20 lessons and up to 5 half-days of visits to Companies, administrations and businesses as well as presentations from visiting speakers (minimum of 3 visits; afternoons would be made up with additional lessons).
- Work Trials (age 16+). Minimum level of English accepted is intermediate. CEFR B1. Shared accommodation in families, introduction to the placement and support during their stay.

SPECIAL INTEREST AND PARTICULAR AGE GROUP PROGRAMMES. The Globe organises made-to-measure courses, training and leisure programmes for closed groups and mini-groups. These may be for Further Education establishments, companies, government agencies, private agencies, etc.

PLEASE ASK FOR A QUOTE AND FURTHER INFORMATION

EXAMPLE OF A COURSE PROGRAMME FOR A GROUP OF MARKETING STUDENTS

	09.00 - 10.30		11.00 - 12.30		13.30 - 15.00	EVENINGS
MONDAY	Choosing visits How to look for suitable companies Preparation of questions for visits	B	Speaking "Breaking into a market" Group presentation Selling on the telephone	L	Visits to: Management Studies Centre (video/talk on marketing strategies) or to Chartered Accountants	Live music in a traditional English pub
TUESDAY	Writing Introducing yourself and your company on paper	R E	Listening "Accepting and Rejecting ideas and proposals" - leading to role play	U N	Visit to Sainsburys supermarket: discussion on marketing strategies, retailing, distribution, staff training, etc	Theatre evening
WEDNESDAY	Vocabulary of market trends		Listening "Marketing computer" & Presentation skills		Visit to Barclays Bank	
THURSDAY	Vocabulary of Estate Agency & advertising language	A	Speaking/role play Planning an airline's marketing strategy	C	Visit to the Body Shop (talk on manufacturing and retailing of natural products)	Cabaret evening with local entertainer
FRIDAY	Language Report writing in English & taking notes	K	Listening "The European Market"	Η	Visit to Chartered Surveyors and Antiques Import and Export specialists	Club night Put on your dancing shoes!
SATURDAY	Excursion to a local Theme Park to see Leisure Marketing at work and to the City of Bath, wonderful example of Georgian architecture (Roman Baths, Royal Crescent, Circus, etc) & excellent shopping centre.					
SUNDAY	Free time to spend with your host family and friends					

EXAMPLES OF OTHER MADE-TO-MEASURE COURSES WE HAVE ORGANISED:

- English for Office Management Students
- English for the Airline Business
- English for Motor Racing
- English for Clinical Psychology
- English for History Students
- English for Travel and Tourism
- English for Horse Breeders & Trainers

- English for Maritime Studies
- English for Paramedics
- English for Hairdressers
- English for Literature Students
- English for Sales
- English for Beauticians
- Vacation Programmes for over 50s

WHAT'S ON AND WHERE TO GO IN EXETER

Exeter, capital of Devon, is a thriving cultural centre with a lively University community. We have featured below a selection of nearby local attractions, events and sports facilities. The pubs, clubs, restaurants and teashops throughout the city cater for every taste in food, drink and live music! There is something for every art enthusiast in the various theatres, cinemas, performance and exhibition halls.

The Globe provides students with full information on all visits, events and classes available in the area and offers a free booking service. The Social programme is included for junior students following our Discovery or Explorers Course and is available to adult students at cost price.

Places of Interest and Cultural Visits in Exeter

Exeter CathedralQuay House Interpretation CentreRoyal Albert Memorial MuseumGuildhallNorthcott TheatreCinemas: Picture House, Vue and OdeonUnderground PassagesPhoenix Art Centre & other Art GalleriesRougemont CastleBoat Trips on the River ExeExeter Guided Tours: City Centre/Riverside/Special ThemeSt Nicholas PrioryRoman City WallRiver Nature ReserveNational Parks, miles of beautiful coastline with many beaches and Hider coves, stately homes, historic sights and much more.

Sports Facilities in Exeter

There are facilities for nearly every sport in Exeter itself including water sports:

Wonford, Clifton Hill, Riverside Sport Centres For Squash, Badminton, Basketball, Football, etc. Riding at Oaklands & other riding stables Swimming at the Pyramids & Riverside Many parks with tennis courts & football pitches Saddles & Paddles canoeing & cycling at the Quay Fitness First & other fitness centres Rollerskating Dry slope skiing

Seasonal Events

The Devon County Show in May Vintage Car Rally The Food and Drink Festival. Usually in April.

Ten Pin Bowling at Ten Pin Sailing on the Exe at the Quayside Heaven Banks Outdoor Centre (archery, windsurfing, etc) Clip'n Climb, climbing wall at the Quayside Exeter Chiefs Premiership Rugby Team Numerous beautiful golf courses Horse Racing (Exeter Racing Track) Water skiing & speed boats in Exmouth 20 minutes by train Extensive footpath network throughout the city & the area

Budleigh Literary Festival (September) Sidmouth International Festival of Folk Arts (early August) And many more events throughout the year.

EXCURSIONS

Exeter is ideally situated in the heart of Devon and is the perfect setting from which to explore the beautiful surrounding regions and those cities and attractions of particular interest which are to be found further afield.

These excursions are included at no extra charge for Junior courses - Discovery, Explorers, and groups. Individual adults are invited to take part in excursions for a supplementary charge that varies depending on the activity. Excursions usually take place on Saturdays.

If you wish to go on a particular excursion, not featured below, we can easily arrange a programme for your group.

LONDON - not for Explorers. Please contact us for dates. Supplement may apply. OXFORD STRATFORD-UPON-AVON AND WARWICK CASTLE BRISTOL AND WALES SALISBURY PLAIN, STONEHENGE, WINCHESTER WELLS AND GLASTONBURY PORTSMOUTH, HENRY VIII'S MARY ROSE, ADMIRAL LORD NELSON'S VICTORY BATH, HISTORIC ROMAN SPA TOWN THOMAS HARDY'S DORSET, LYME REGIS NORTH DEVON, EXMOOR NATIONAL PARK, CLOVELLY, VALLEY OF THE ROCKS AGATHA CHRISTIE'S DEVON, BURGH ISLAND, TORQUAY THE ENGLISH RIVIERA. PAIGNTON DARTMOOR NATIONAL PARK, SHERLOCK HOLMES' HAUNTS, HAYTOR ROCKS DARTINGTON, TOTNES PLYMOUTH, SIR FRANCIS DRAKE'S HOE NORTH CORNWALL, TINTAGEL, PADSTOW, DAPHNE DU MAURIER'S JAMAICA INN WEST CORNWALL, LAND'S END, ST MICHAEL'S MOUNT, ST IVES, TATE GALLERY LONGLEAT SAFARI PARK AND THE STATELY HOME OF THE MARQUIS OF BATH.

2019 Courses available at a glance Showing lowest net weekly prices All our courses for Juniors and Adults run year-round

- Adult General English courses 20 lessons at all levels from £192
- Adult General English courses 28 lessons at all levels from £260
- English for parents and children
- Exam Preparation courses Cambridge, Trinity GESE, IELTS from £260
- Business English £416
- Teacher Training courses £416
- Made-to-Measure courses banking, airlines, etc
- One-to-One lessons and courses £40 per lesson
- English & Sport golf, tennis, riding, sailing, etc
- Work Placement Programmes £256 per placement (first 2 weeks)
- Vacation courses for students aged 50+
- Vacation courses for teenagers from £276
- Vacation courses for 7-10 year-old children (6 on request) from £328
- Preparation for, and introduction to local private boarding schools £368
- Vacation courses for groups of children and teenagers from £323 including accommodation
- Programmes for closed groups of young people to suit a particular:
 - age group 7-10 (6 on request), £377 including accommodation
 - age group 11-14 and 15-17, £323 including accommodation
 - exam £347 including accommodation
 - career £347 including accommodation
 - and/or special interest £347 including accommodation